# Accelerating Startup Growth: End-to-End Infrastructure Management & Scale with Hybrid Cloud Services



## Overview

A rapidly growing startup in the technology sector, offering innovative solutions across multiple business units, needed comprehensive infrastructure setup and management to support its expanding operations.



# **Objective**

The main objective was to establish a scalable and secure infrastructure from the ground up, enabling seamless separation into three independent entities while ensuring continuous operations, efficient data management, and reliable hybrid cloud support.

## **Business Challenges**

- End-to-End Infrastructure Setup: Required complete setup of end-user services, licensing, messaging, VOIP, network, storage, and disaster recovery from scratch
- Entity Separation Complexity: Needed to separate infrastructure and assets into three distinct entities without disrupting ongoing operations
- Scalability and Hosting Demands: Required robust infrastructure hosting and hybrid cloud support to accommodate rapid growth
- Runoff Operations Management: Needed efficient scale-down and decommissioning of infrastructure and assets for runoff operations

### The Solution

We provided end-to-end infrastructure setup and management, supporting the client's transition into three independent entities. This included building and hosting the entire infrastructure, covering end-user services, hybrid cloud support, and cybersecurity. We managed the separation of assets and hosting environments for each entity while ensuring uninterrupted operations. Additionally, we offered ongoing managed services, including infrastructure hosting, public cloud (AWS) support, and application development for the Data and Analytics team. We also facilitated the scale-down and decommissioning of infrastructure for runoff operations.

#### Value Delivered

The client successfully transitioned into three independent entities with a fully operational and secure infrastructure, ensuring seamless business continuity. The solution enabled efficient asset separation, optimized cloud performance, and streamlined operations. Ongoing managed services provided stability and scalability, while the scale-down and decommissioning efforts reduced infrastructure overhead.



Three independent entities with fully separated and operational infrastructure



Improved cloud efficiency and performance with streamlined hosting and AWS support



Reduced infrastructure overhead through effective scale-down and decommissioning

#### **Business Benefits**







